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*Complete Financial Services*

Mr. John Konrade  
Profit Motivators International, L.L.C.  
2146 Linden Drive  
Boulder, Colorado 80304

August 18, 2005

Dear John,

It has been a pleasure to work with you, since February of this year, as we developed best practices awareness for Iberville Bank's staff. I know the overall objective of this program was to establish skills to improve productivity, operations, management and staffing techniques, and enhance efficiencies to reduce costs and improve customer satisfaction.

Iberville Bank is already experiencing positive results from the recommendations that have been implemented. As we work to implement other recommendations and complete the established plan of action we will enhance efficiencies and improve customer satisfaction. The end result will be reflected on the Bank's bottom line.

John, I look forward to continued support from Profit Motivators and would certainly be willing to recommend your services to prospective future clients. You may have them call me at (225) 687-7785 Ext 553.

Sincerely,

James La Bauve  
Senior Vice President / Operations Manager